



Export Compliance Training

Presented by the Economic Development Partnership of North Carolina & Allocca Enterprises

July 16, 2019
8:30am - 4:30pm
East Carolina University
Willis Auditorium in the Willis Bldg.
300 East First Street
Greenville, NC 27858

"Even though I have attended these classes several times, I always learn something new!"
Travis Dowell, Otto-USA

Seating is limited, and registration is required. The registration fee of \$250 will be waived for NC companies who apply & qualify for a free seat through the STEP Program. Companies can register up to 2 employees. Participants will be surveyed 6-12 months later.

Registration contact:

Jen Vogelsberg
(919) 447-7778
jen.vogelsberg@edpnc.com

Seminar Description:

Participants will learn about the new export security requirements for all exporters. They will have an 11-point checklist to guide them to full compliance on every export. They will become aware of the required 7 lists that must be checked on all exports, and understand what common red flags mean. They will review the 5 questions that they are required to know about their customer in every export transaction and discuss strategies on how to implement these into their organizations. They will walk away that day with a better understanding of the regulations and with specific tools and instructions on how to begin building a secure and compliant department and company.

Topics Include:

- Using due diligence reviewing the 7 lists from denied parties to sanctioned countries
- Knowing your customer - asking these 5 questions to understanding common red flags
- Terms of sale vs. terms of payment - using the correct incoterm
- Country specific requirements -Legalization, pre-shipment inspection, wood packaging
- Export documentation - what are you required to fill-out and retain
- Is an export license required, where to go to qualify for NAFTA, is your HTS number correct- where do you find this information?
- Insurance, packaging, record keeping- strategies and responsibilities

This full day training is eligible for (6) NASBITE-CGBP Re-Certification CEU's.



The SBTDC is administered by NC State University on behalf of the University of North Carolina System and is operated in partnership with the U.S. Small Business Administration.



Funded in part through Grant with the US Small Business Administration (SBA)



ECONOMIC DEVELOPMENT PARTNERSHIP OF NORTH CAROLINA



Allocca Enterprises, Inc.

