



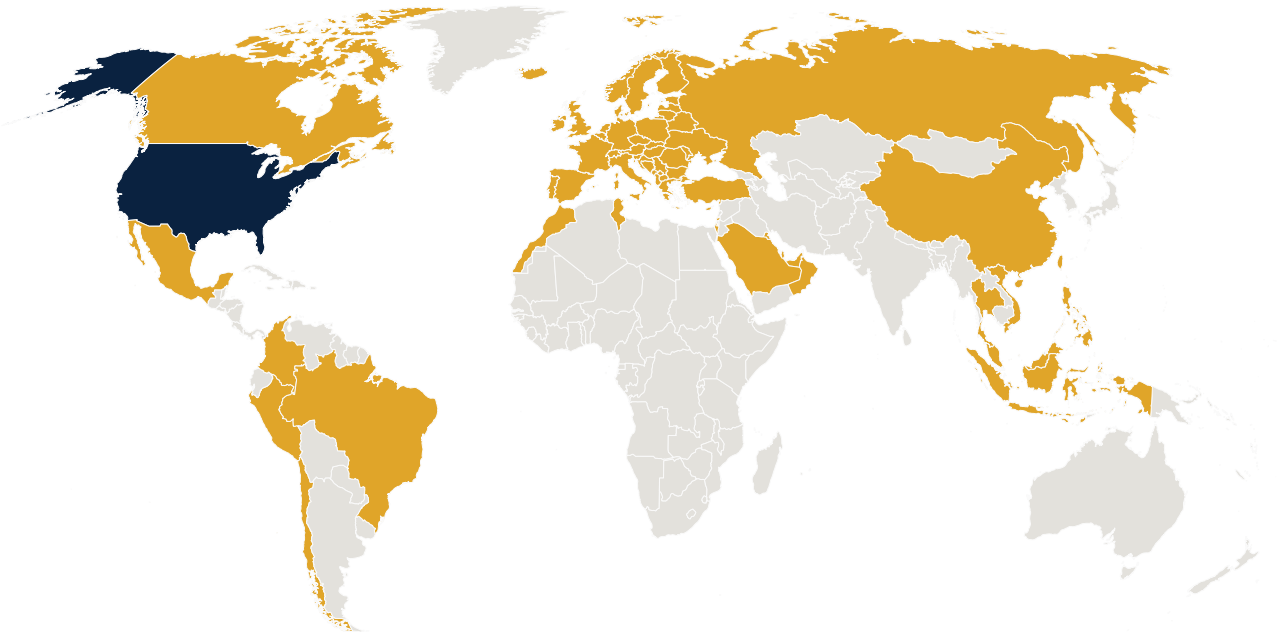
ECONOMIC
DEVELOPMENT
PARTNERSHIP of
NORTH CAROLINA

GO GLOBAL

WITH OUR INTERNATIONAL TRADE DIVISION

LOCATIONS OF OUR FOREIGN AND DOMESTIC OFFICES

The Economic Development Partnership of North Carolina (EDPNC) has experts around the world helping companies in North Carolina prosper by growing internationally. Through two North Carolina and seven foreign office locations, serving over 40 export markets, the EDPNC's international trade division provides expert assistance to North Carolina firms seeking overseas market opportunities.



OUR OFFICES

Canada
Mexico and Latin America
North Carolina USA

Western Europe
Central and Eastern Europe
Middle East

Hong Kong
Southeast Asia



INTERNATIONAL TRADE MANAGERS

Our experienced multilingual international trade managers offer you their expertise in exporting free of charge. Each specializes in specific industry sectors ranging from automotive to aerospace, textiles to furniture, IT to biotechnology and more. Managers in Raleigh and High Point provide consultations that help you evaluate opportunities and confidently enter new markets.

WHAT WE CAN DO FOR YOUR BUSINESS?

ADVOCACY

Help you understand and navigate government restrictions and difficult or complex trade regulations, policies and standards.

MARKET INTELLIGENCE

Provide information on the market climate of export destination countries, including economic, social and political data.

PRODUCT REVIEW

Examine the product standards required for entering specific foreign markets and look at existing local and international competitors in those markets.

AGENT/DISTRIBUTOR/BUYER

Have our foreign offices connect you with vetted international distributors, resellers and prospective buyers.

TRADE SHOW ASSISTANCE

Inform you of industry-specific events that can help you enter new markets. Companies, for example, can jointly and affordably exhibit with the EDPNC at key international trade shows around the world.

MARKET RECOMMENDATIONS

Recommend potential markets for your products or services.

PRICING EVALUATION

Help you set the right price to make your product profitable in specific international markets.

EXPORT EDUCATION

Provide expert-led, one-day workshops for your employees, so they know how to comply with U.S. export control laws, understand critical trade topics and more.

EXPORT FINANCE ASSISTANCE

Connect you to export finance and risk-mitigation programs of the Export-Import Bank of the United States, the U.S. Small Business Administration and other trade financing organizations.

MARKET ENTRY STRATEGY

Help you identify distribution channels for your products and the best ways to approach new markets.

CERTIFICATE OF FREE SALE

Provide Certificate(s) of Free Sale for non-food or non-drug products, which is sometimes required for certain items to enter foreign countries.

CONNECT WITH EDPNC:

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