Q3 2020NC COMMUNITY INVESTMENT REPORT

SUMMARY

In Q3 2020, North Carolina's economic development community reported 38 economic development projects across the state. Reported projects contributed a total of 6,179 announced jobs and \$2.04 Billion in announced investment. Confidential jobs and investment are not included in this report.

INDUSTRY OVERVIEW

In Q3 2020, there were more Manufacturing projects in Q3 than any other project type. HQ-Business, Manufacturing, and Distribution Warehouse projects accounted for the most jobs announced in Q3. HQ-Business, Manufacturing, and Distribution Warehouse projects accounted for the largest percentages of total announced investment.

Q3 2020 ANNOUNCED PROJECTS

| MANUFACTURING | 74% |
|------------------------|-----|
| DISTRIBUTION/WAREHOUSE | 10% |
| HQ - BUSINESS | 10% |
| HQ - CORPORATE | 3% |
| OFFICE | 3% |
| OTHER | 0% |

6,179 ANNOUNCED JOBS

• 14 new economic development projects, and 24 expanded economic development projects

REPORTED PROJECTS

- 74% Manufacturing, 10% Distribution Warehouse, 10% HQ-Business, 3% HQ-Corporate, 3% Office
- 10 foreign direct investment projects from 10 countries

HO-CORPORATE (JB) DISKTIBUTION/ WAREHUSE (478) MANUFACTRUING (2,078) HO-BUSINESS (3,304)

ANNUOUNCED JOBS BY INDUSTRY

- 5,002 announced jobs from new economic development projects and 1,177 announced jobs from expanded economic development projects
- 53% HQ-Business, 34% Manufacturing, 7% Distribution Warehouse, 5% HQ-Corporate, 1% Office
- 918 announced jobs from foreign direct investment projects

ANNOUNCED INVESTMENT BY INDUSTRY



\$2.04 BILLION

ANNOUNCED INVESTMENT

- \$1.68 Billion from new economic development projects, \$359.9 Million from expanded economic development projects
- 51% HQ-Business, 41% Manufacturing, 8% Distribution Warehouse
- \$598.7 Million from foreign direct investment projects

| LARGEST Q3 2020 PROJECTS BY JOBS | | | | |
|----------------------------------|----------------|---------------|--|--|
| COMPANY | ANNOUNCED JOBS | PROJECT TYPE | | |
| CENTENE CORPORATION | 3,237 | HQ-BUSINESS | | |
| MAXPAX LLC | 300 | MANUFACTURING | | |
| NESTLE PURINA PETCARE | 300 | MANUFACTURING | | |
| RETIREMENT CLEARINGHOUSE | 300 | HQ-CORPORATE | | |
| BEAM THERAPUTICS | 201 | MANUFACTURING | | |

| LARGEST Q3 2020 PROJECTS BY INVESTMENT | | | | |
|--|--|--|--|--|
| ANNOUNCED INVESTMENT | PROJECT TYPE | | | |
| \$1.03B | HQ-BUSINESS | | | |
| \$450M | MANUFACTURING | | | |
| \$120M | DISTRIBUTION WAREHOUSE | | | |
| \$83M | MANUFACTURING | | | |
| \$45M | MANUFACTURING | | | |
| | ANNOUNCED INVESTMENT \$1.03B \$450M \$120M \$83M | | | |

FOREIGN DIRECT INVESTMENT (FDI)

In Q3 of 2020, 10 FDI projects from 10 different countries announced 918 announced jobs and more than \$589.7 million in investment in North Carolina. (Announcements listed below by largest Investment)

| FDI ANNOUNCED JOBS & INVESTMENT BY COUNTRY | | | | | |
|--|----------------|----------------------|-------------|---------------|--|
| COMPANY | ANNOUNCED JOBS | ANNOUNCED INVESTMENT | COUNTRY | PROJECT TYPE | |
| NESTLE PURINA PETCARE | 300 | \$450M | SWITZERLAND | MANUFACTURING | |
| CONTINENTAL STRUCTURAL PLASTICS | 61 | \$45M | JAPAN | MANUFACTURING | |
| GNT USA INC | 40 | \$30M | NETHERLANDS | MANUFACTURING | |
| PREPAC | 201 | \$27.IM | CANADA | MANUFACTURING | |
| FITT SPA | 144 | \$25.6M | ITALY | MANUFACTURING | |

DATA UPDATE

Please note that we no longer track "Other" projects. "Other" projects include: retail establishments of any type, restaurants, bank branches, museums, K-12 schools or any other non-commercial education facility, and self storage facilities. We will continue to collect "Other" project submissions in the Community Investment Report database for counties that wish to record this information, and will share it when requested.

ABOUT THE COMMUNITY INVESTMENT REPORT

The Community Investment Report collects and analyzes project-level data from across North Carolina to measure economic development activity. CIR relies on partners across the state to report projects, and does not necessarily capture every announced job or dollar invested in North Carolina.

Economic Development projects include: manufacturing, data centers, of 6 es, call centers, distribution/warehouses, research and development facilities, and headquarters buildings.

Infrastructure projects include: airports, arenas, business parks and spec buildings, hotels, casinos, destination resorts, theme parks, highway projects, medical facilities, power plants, rail and rapid transit systems, university research facilities, and water and sewage systems

Other projects include: retail establishments of any type, restaurants, bank branches, museums, K-12 schools or any other non-commercial education facility, self-storage facilities.

While the Economic Development Partnership of North Carolina (EDPNC) strives to make the data and analysis in the CIR as reliable as possible, it is subject to some key weaknesses, including:

Selection Effects: CIR only tracks reported projects, not all projects in the state. As a result, it is subject to selection effect s. For example, oneregion/individual may submit several qualifying projects, while another region/individual may submit few, or no qualifying projects.

Data Quality: EDPNC takes steps to verify project details, but relies on submitters to provide accurate data.

Comparisons across Time: Because of the potential weaknesses highlighted above, it is important to understand that comparisons across time are subject to measurement errors. For example, an apparent fall in project activity from one year to the next might be due to a general economic slowdown, a drop-offinCIRpar ticipation (selection effects), or changes in guidelines for collecting data (data quality).

Announced vs. Actual: Job creation and investment figuresinClRareannounced, and may notre flect actual hiring counts or actual investment. At present, EDPNC does not verify that previously reported jobs or investment actually occurred.